

Fly Fishing Collaborative

Profit & Loss

January through December 2018

	Jan - Dec 18
Ordinary Income/Expense	
Income	
Direct Public Support	
Corporate / All	6,572.47
Farm Restricted Donations	14,569.00
Individuals	69,796.71
Salary Restricted Donations	105,917.61
Total Direct Public Support	196,855.79
Fundraising Events Income	
MAC fundraiser	
Buy A Seat	6,195.50
Donations / Paddle Raise	15,300.00
Raffle Tickets	350.00
Sponsor A Table	12,675.00
MAC fundraiser - Other	98,081.00
Total MAC fundraiser	132,601.50
Other Fundraising Income	
Guided Trips	325.00
IF4	
IF4 - Bend	5,256.19
IF4 - Eugene	6,883.60
IF4 - Medford	1,102.44
IF4 - Portland	2,785.44
IF4 - Other	825.00
Total IF4	16,852.67
Total Other Fundraising Income	17,177.67
Total Fundraising Events Income	149,779.17
Sales Income	
Apparel Sales	807.50
Misc. Inventory purchases	2,204.13
Saddleback Leather	3,380.50
Wallets	3,300.00
Total Sales Income	9,692.13
Total Income	356,327.09
Cost of Goods Sold	
Cost of Goods Sold	
Apparel	
Ebbets Field Flannels	0.00
H&H Outfitters	333.98
Total Apparel	333.98
Bank/Stripe/PayPal/wt fees	1,133.80
Misc.	250.00
Saddleback Leather	0.00
Sales Discounts	75.00
Shipping / Handling	427.30
Wallets	
Supplies / Mfg for Wallets	8,720.83
Wallets - Other	0.00
Total Wallets	8,720.83
Cost of Goods Sold - Other	0.00
Total Cost of Goods Sold	10,940.91
Total COGS	10,940.91
Gross Profit	345,386.18
Expense	

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Cash Basis

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Awards and Grants	
Donations / Cash Awards	41,690.47
Total Awards and Grants	41,690.47
Contract Services	
Accounting Fees	5,793.90
Total Contract Services	5,793.90
Farm Facilities/Program Service	
Farm Sites / Evaluation Sites	
Mexico City	20,538.88
Nepal, Kathmandu	44,713.02
Total Farm Sites / Evaluation Sites	65,251.90
Gear / Supplies for Trips	358.91
Trips Insurance	150.12
Total Farm Facilities/Program Service	65,760.93
Fundraising Expenses	
Direct Fundraising Expenses	
Auction Items	272.42
Entertainment	3,500.00
Facility cost / Rent	24,478.00
Fundraising professional serv	11,785.06
Meetings	856.89
Office Expense	1,328.99
Other Expenses	518.53
Total Direct Fundraising Expenses	42,739.89
Other fundraising expenses	
IF4 - Bend	452.60
IF4 - Medford	738.18
IF4 - Portland	618.06
Other fundraising expenses - Other	14.00
Total Other fundraising expenses	1,822.84
Total Fundraising Expenses	44,562.73
Local Initiative expenses	
Ground Up	10,810.46
Kids Fishing Day	534.74
Local Initiative expenses - Other	2,276.53
Total Local Initiative expenses	13,621.73
Operations	
Admin Fees	309.46
Advertising Expenses	1,058.41
Automobile Exp	3,938.00
Bank & donations Fees	3,777.13
Business Expenses	
Business Registration Fees	50.00
Total Business Expenses	50.00
Conservation Support	25.00
Dues / Subscriptions / Bkgrd ck	1,193.98
Insurance	
Medical	9,139.88
Total Insurance	9,139.88
Licenses / Passports	77.00
Marketing Expense	3,027.45
Office Expense	941.97
Parking / Permits / Day use	110.00
Payroll Expenses	
Payroll	153,965.38
Payroll Taxes Employer	

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IRS	1,400.92
OR	66.31
Payroll Taxes Employer - Other	1,710.23
Total Payroll Taxes Employer	3,177.46
Payroll Expenses - Other	53.39
Total Payroll Expenses	157,196.23
Postage / Mailing Service	130.41
Printing / Copying / Engraving	311.50
Promotional / Donor appreciatn	5,929.35
Rent	12,175.00
Software expense	36.84
Staff Development / Training	1,738.72
Taxes	
Filing Fees / Oregon State C12	1,080.00
Total Taxes	1,080.00
Telephone / Telecommunications	4,682.90
Total Operations	206,929.23
Travel and Meetings	
Meetings / Conferences	1,243.98
Networking / Events	
Montana	1,088.80
New Orlean	930.00
Networking / Events - Other	548.03
Total Networking / Events	2,566.83
Trips - Air/lodging/meals exp	2,449.90
Travel and Meetings - Other	179.00
Total Travel and Meetings	6,439.71
Total Expense	384,798.70
Net Ordinary Income	-39,412.52
Other Income/Expense	
Other Income	
In Kind - Income	
Donated Prof Fees, Facilities	2,805.00
Total In Kind - Income	2,805.00
Total Other Income	2,805.00
Other Expense	
In Kind - Expenses	
Donated Prof Fees, Facilities	2,805.00
Total In Kind - Expenses	2,805.00
Total Other Expense	2,805.00
Net Other Income	0.00
Net Income	-39,412.52